

1. Delivery Manager

€ 4000 - € 4500 per month

SUMMARY

13+ years of experience in IT project management and implementation in the B2B segment (both on the client's side and as consultant), including 4 years in a Project manager role. Accomplished more than 10 projects, including a project for an international company with branches in 13 countries. Among customers are such as LUKOIL Oversize, Transneft, X5 Retail, Uralchem Holding plc, Russian Railways, PGK (TOP10 in their sectors). Among the projects are the implementation of systems of optimization of logistics routes, budgeting, procurement, management reporting on the basis of SAP, Vertica, GreenPlum, Pentaho, PostgreSQL. Solid technical background combined with economic education, and a deep understanding of DWH, Big Data, Data Science Technologies, knowledge of Python, BPMN.

EXPERIENCE

SAPRUN Consulting, ITG holding

TOP10 of the largest suppliers of BI systems in Russia

IT Project manager 03/2020 – present

- Key contact for customers, building partner relationships, effectively negotiating, preparing technical and commercial offers and managing and ensuring successful implementation of projects.
- Responsible for commercial value of the projects, negotiate additional volumes within the framework of current projects, and initiate expansion of business and teams.
- Managing the department of 15 employees (architects, consultants, developers, analysts, project managers): recruitment, motivation, training, employment planning, project equipment.
- Conducting market analysis and forming new business opportunities and clients' needs.
- Managing complex IT projects: backlog estimation, requirements and restrictions definition, team engagement, conceptual design and technical solutions development, monitoring the implementation of the project, testing, production.
- Design functional and technical architecture for customers.
- Preparing presentation materials and conduct selling meetings with customers.

Achievements:

- 50% of customers went for additional agreements to expand work.
- Contracting for 8 million euros over the past 2 years.
- Optimized turnover within teams: from 50% to 7% in less than 2 years.
- Supported the average disposal of employees at the level of more than 85%.
- Identified new products, confirmed technical requirements, launched partnerships with vendors and organized the training and certification for employees for 3 new product|service lines.

VTB Bank Moscow, Russia

IT Project manager (Finance Department) 04/2018 – 03/2020

- Took a key part in choosing a solution for the budgeting and purchase systems development and implementation for the all business units.
- Prepared tender documentation (technical specifications, contracts, comparison methods).
- Formed full package of business processes in the bank (interviewing users of all business functions, preparation of business processes and its “to-be” mapping).
- Prepared a role model, regulations and mechanisms for maintaining normative reference information.
- Manage the work of the provider.

Achievements:

- Prepared a comparative analysis on the basis of which IT solutions and contractors were selected.
- Unified processes for a group of companies, automated and optimized process, reducing expenses up to X% due to workload optimization, streamlining budget formation and a procurement plan, minimizing errors.

SAPRUN Consulting, ITG holding Moscow, Russia

TOP10 of the largest suppliers of BI systems in Russia

Expert 02/2017 – 04/2018

- Implemented the project “System for Planning and Management of the Wagon Park” for the PGK (TOP10 of the largest companies in the field of transport and logistics). The result of the project was a reduction in decision -making on new orders from 3 weeks to 30 minutes.
- Developed automated predictive based rules for planning wagons routes.
- Prepared, developed and contracted Finance reporting system project with 3,2 mln usd budget.

IT Project manager 05/2016 – 02/2017

- Implemented the project “Budget Planning and Reporting” for Transneft (TOP3 in the transport and logistics industry in Russia).
- Prepared a demo-stand in a short time in terms of technical restrictions (for 2 months).
- Implemented a unique technical approach - the preparation of technical templates for internal automation of development and control of reports and processes, which made it possible to reduce labor costs by 30% and a decrease in the number of errors by 50%.

Consultant 05/2011 – 05/2016

Achievements:

- Implemented IT projects new budgeting systems launches based on SAP BW, SAP BPC in companies such as: LUKOIL Oversize, Transneft, X5 Retail, Uralchem Holding plc, Russian Railways, PG

EDUCATION

The Presidential Academy, RANEP
Master’s degree in Finance 2022

Moscow Aviation Institute (MAI)

Specialist degree in Applied Mathematics 2010

Professional development & courses

The Chartered Institute of Management Accountants

- CIMA Advanced Diploma in Performance Management 2022
- CIMA P1, P2 2021

SKILLS

- SAP BPC, SAP BW, SQL, VBA, BPMN, C#, C++, Python, Math statistics
- Formation of commands, setting and control of goals, motivation of employee, solution of problems
- Foreign languages: English